









Celxpert Energy Corporation

2023.12.21

Chief Finance Officer: Kevin Lin

Sales Director: Josh Song



Disclaimer



- The information contained in this presentation, including all forward-looking statements, is subject to change without notice, whether as a result of new information, future events or otherwise, Celxpert Energy Corporation undertakes no obligation to update or revise the information contained in this presentation.
- Actual results may differ materially from those expressed or implied in these forward-looking statements and no representation or warranty, either expressed or implied, is provided in relation to the accuracy, completeness or reliability of the information contained herein, nor is the information intended to be a complete statement of the Company, markets or developments referred to in this presentation.













01 / Corporate Introduction

02 / Operation & Financial Performance/

03 / Market Outlook

04 // Q & A















Corporate Introduction



>>> Offices and Branches





Celxpert Energy Corporation – Taiwan Headquarters

 Established in : 1997

Capital : NT\$883M

No. of Employees : 360

Plant area : 3,163 sqm Warehouse : 2,650 sqm

Certification : ISO9001/ISO14001/OHSAS18000/

QC08000/ISO IEC1702 UL/CSA/TUV



Celxpert Energy Corporation – Kunshan Office

Established in : 2003

Capital : US\$ 15M

No. of Employees : 1,800

Plant area : 38,000 sqm

 Warehouse : 12,000 sqm

 Certification : ISO9001/ISO14001/OHSAS18000/

QC08000/ISO IEC1702



>>> Products & Applications

















Operation and Financial Performance



>>> Consolidated Statements of Comprehensive Income



In millions of NTD

| | 2023 | 3Q | 2022 | 3Q | 2023 | | 1-3 | 2022Ç | 2022Q1-3 | |
|------------------------------------|----------|--------|----------|--------|-------|----------|--------|----------|----------|-------|
| Item | Amount | % | Amount | % | YOY% | Amount | % | Amount | % | YOY% |
| Net Revenue | \$ 1,857 | 100.0 | \$ 3,068 | 100.0 | -39% | \$ 5,633 | 100.0 | \$ 8,553 | 100.0 | -34% |
| Cost of Revenue | (1,668) | (89.8) | (2,724) | (88.8) | -39% | (5,243) | (93.1) | (7,752) | (90.6) | -32% |
| Gross Profit | 189 | 10.2 | 344 | 11.2 | -45% | 390 | 6.9 | 801 | 9.4 | -51% |
| Operating Expenses | (173) | (9.3) | (232) | (7.6) | -25% | (495) | (8.8) | (612) | (7.2) | -19% |
| Income from Operations | 16 | 0.9 | 112 | 3.6 | -86% | (105) | (1.9) | 189 | 2.2 | -156% |
| Non-operating Income and Expense | (33) | (1.8) | 62 | 2.0 | -153% | (32) | (0.6) | 164 | 1.9 | -120% |
| Income Before Income Tax | (17) | (0.9) | 174 | 5.7 | -110% | (137) | (2.4) | 353 | 4.1 | -139% |
| Income Tax Expenses | 6 | 0.3 | 45 | 1.5 | -87% | (8) | (0.1) | 100 | 1.2 | -108% |
| Net Income | (23) | (1.2) | 129 | 4.2 | -118% | (129) | (2.3) | 253 | 3.0 | -151% |
| Earnings per Share (Basic)(Dollar) | (\$0.29) | | \$ 1.61 | | | (\$1.61) | | \$ 3.16 | | |



>>> Consolidated Balance Sheets



In millions of NTD

| | 2023.09.30 | | 2022.12.31 | | 2022.09.30 | | |
|--------------------------------|------------|-----|------------|---------------|------------|-------|-----------|
| Item | Amount | % | Amount | % | Amount | | <u></u> % |
| Cash and Cash Equivalents | \$ 1,406 | 22 | \$ 1,131 | 17 | \$ | 769 | 9 |
| Notes and Accounts Receivable | 2,371 | 38 | 2,891 | 44 | | 4,498 | 54 |
| Inventories | 1,330 | 21 | 1,743 | 26 | | 2,198 | 26 |
| Other Financial Assets-Current | 426 | 7 | 11 | 0 | | 0 | 0 |
| Property, Plant and Equipment | 610 | 10 | 691 | 10 | | 738 | 9 |
| Other Assets | 169 | 3 | 131 | 2 | | 116 | 1 |
| Total Assets | 6,311 | 100 | 6,597 | 100 | | 8,318 | 100 |
| Short-term Loans | \$ 669 | 11 | \$ 765 | 12 | \$ | 1,600 | 19 |
| Accounts Payable | 1,831 | 29 | 1,624 | 25 | | 2,365 | 28 |
| Other Payables | 252 | 4 | 344 | 5 | | 317 | 4 |
| Long-term Loans | 300 | 5 | 1,000 | 15 | | 1,100 | 13 |
| Bonds Payable | 324 | 5 | 0 | 0 | | 0 | 0 |
| Other Liabilities | 276 | 4 | 1,262 | 19 | | 1,408 | 17 |
| Total Liabilities | 3,652 | 58 | 3,995 | 61 | | 5,691 | 68 |
| Capital Stock | 883 | 14 | 803 | 12 | | 803 | 10 |
| Capital Surplus | 861 | 14 | 641 | 10 | | 641 | 8 |
| Retained Earnings | 852 | 14 | 1,103 | 17 | | 1,134 | 14 |
| Other Equity | 46 | 1 | 39 | 1 | | 49 | 1 |
| Total Equity | 2,642 | 42 | 2,585 | 39 | | 2,627 | 32 |
| Net value per share(Dollar) | 29.92 | | 32.20 | | | 32.72 | |



>>> Operation and Financial Performance



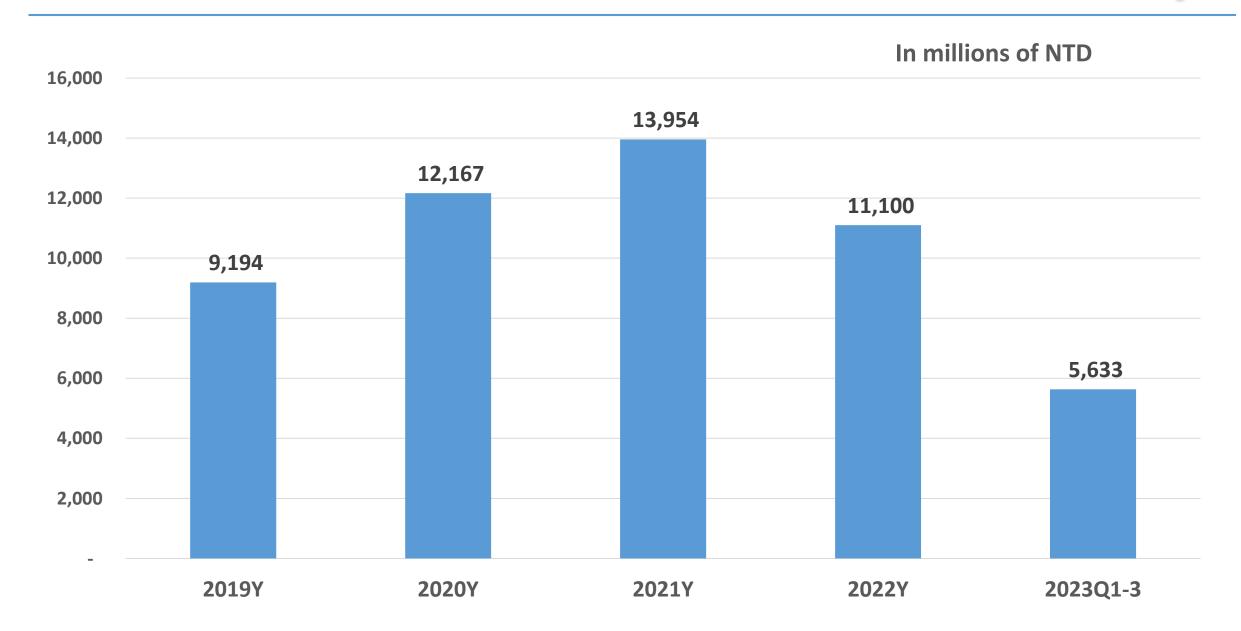
2023Q1-3 total sales amounted to NT\$5,633M, with 34% decrease YoY

- 1) Notebook: Affected by the overall economy, demand in the consumer electronics market has declined, and notebook customer inventory depletion has slowed. New models are delayed in entering mass production, affecting shipment momentum.
- 2) **Network**: In the first two quarters of this year, customers mainly inventory destocking. Affected the intensity of shipments.
- 3) Power tools: The ongoing war between Ukraine and Russia, poor economic conditions in Europe and the United States, reduced demand, and slow destocking of customer inventories. Reduced demand for new products.
- 4) E-bike: Bicycle supply chain inventories remain high, leading to Shipping delays. The market is expected to return to pre-pandemic conditions in the third quarter of 2024...
- 5) **ESS**: Market demand is less severely affected by the overall economy. In response to market demand, orders have been received and shipments have begun, and revenue has gradually grown.



>>> Consolidated Revenue

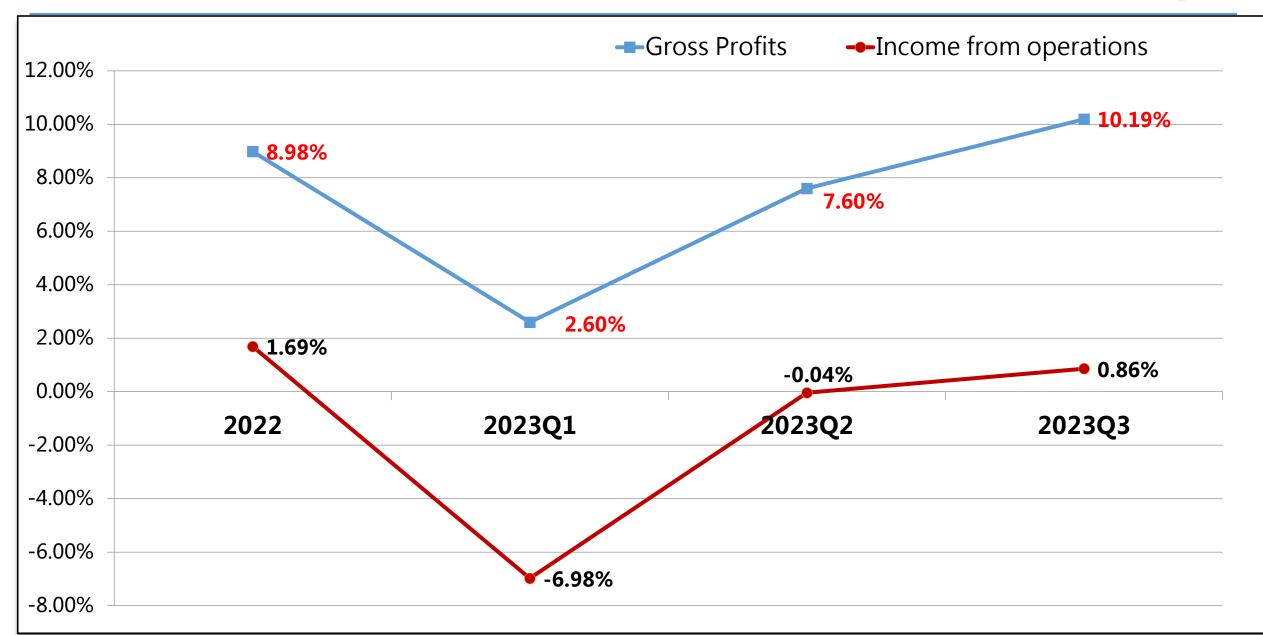






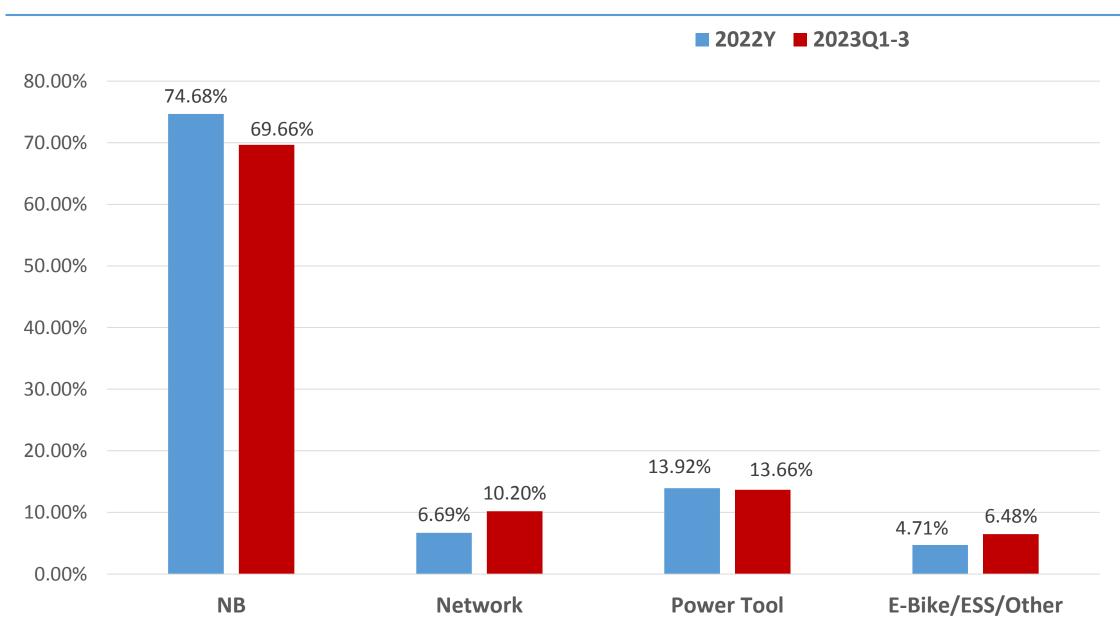
>>> Financial Performance













Dividends Policy



| Items | 2023Y | 2022Y | 2021Y | 2020Y | 2019Y |
|--------------------------------|-------|-------|-------|-------|-------|
| Earning Per Share(NT\$) | | 2.75 | 3.16 | 4.14 | 2.02 |
| Cash Dividends per share(NT\$) | ? | 1.500 | 2.000 | 2.500 | 1.037 |
| Dividend Pay Out Ratio(%) | | 55% | 63% | 60% | 51% |

****Future Dividends Policy**













Market Outlook





- Notebook: Revenue is expected to gradually recover next year. we will actively develop new customers and expand new products (such as industrial computers)
- Network: New products for European and American customers have obtained certification, and Q4 has been shipped this year.
- ESS: MWh~kWh energy storage solutions: in power grids, industries, businesses and charging stations.
- E-Bike: New product certification completed, shipments can increase after the market recovers.
- Electric vehicles: Continue to expand into the market of electric motorcycles and other mobile vehicles.

This product has obtained customer certification and is expected to have great growth in 2024. In the future, we will continue to work with our existing customer base various product application Development. we will also actively expand electric vehicles and energy storage applications customer sources for high-margin products.



Celxpert

17

The End

Celxpert Energy Corporation

Global Supplier For Green Energy Products And Service











